

May 2011

## BULLETIN TO: PRODUCERS

- \* HURRICANE PREPAREDNESS CHECKLIST POSTCARD
- \* WEBSITE FEATURES
- \* DIRECT BILL

Each policyholder in coastal zip codes will again receive the attached Hurricane Preparedness Checklist postcard which contains plans to consider as the storm season approaches.

A \$2,000 Delaware Hurricane Deductible is mandatory in five zip codes:

19930	Bethany Beach	19970	Oceanview/Millville
19944	Fenwick Beach	19971	Rehobeth and D ewey Beaches
19958	Lewes		

And optional in eleven zip codes:

19939	Dagsboro	19951	Harbeson	19968	Milton
19941	Ellendale	19960	Lincoln	19969	Nassau
19945	Frankford	19966	Millsboro, Massey Landing	19975	Selbyville
19947	Georgetown	19967	Oceanview		

Several years ago, the FAIR Plan increased the available coverage limits. The FAIR plan provides a basic essential coverage policy at an affordable price with limited underwriting requirements. If you are having difficulty finding a home for your property business, please consider the FAIR Plan.

The FAIR Plan website at [www.defairplan.com](http://www.defairplan.com) features quoting, electronic submission of new business and allows credit card and bank account transfer (EFT) payments which provide both a convenient and quick means to pay a bill. The website also includes the FAIR Plan's rules and procedures, downloadable forms and the ability to contact us in a variety of ways as well as other important information.

You also now have the ability to select whether an individual policy is billed directly to the insured, mortgagee, or remain producer billed.

IF YOU HAVE ANY QUESTIONS,  
PLEASE CONTACT PAUL SMOLINSKY 1 (800) 462-4972 EXT. 137

THANK YOU FOR YOUR CONTINUED SUPPORT.

